

6 month period ended 30 September 2023



Accounts for the period ended 30 September 2023

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Directors' Report

The budget set for this financial year was again a challenging one which targeted a further improvement in the financial performance of the Company.

I am pleased to report that we have met this challenge and achieved a strong financial performance for the first 6 months of 2023 (April to September).

Scillonian III has had a very good season. Passenger numbers for this period were 112,400 which is 10% above budget and 6% above last year. This is partly due to more passengers choosing the cheaper sea transport but also due to transporting passengers that have transferred from Skybus or the helicopter.

Skybus has had a more challenging year due to the level of weather and other disruption. Passenger numbers were 46,000 which is 18% below budget and 20% below last year.

Although the Group's overall passenger numbers are 3% below last year, the total number of passengers transported was 158,400 which was per budget.

Financial & Operational Review

During the first 6 months, the Company achieved a profit before tax of £7.0m (2022: £5.5m) which is an increase of £1.5m (27%) compared to last year and £0.6m above budget.

Compared to the first 6 months of last year, turnover increased by 10% to £16.5m (2022: £15.0m) due to a higher ticket yield.

Cost of sales only increased by 1% to £9.6m (2022: £9.5m) as result of lower Skybus flying hours this year which has significantly reduced fuel and landing fee costs.

The Company continues to strengthen its financial position. Net assets have increased to £23m (2022: £19m) and cash has increased by £3.9m over the past 12 months to £14.3m.

Outlook

For the remaining operational months, Scillonian III passenger numbers look strong and are 4% above last year. Skybus passenger numbers are about 12% down over winter and the Group as a whole is about 5% below last year. However, passengers are tending to book later, possibly as a result of the higher cost of living, so we expect that numbers will eventually increase over winter.

As ever, the challenge for the Group will be to retain as much profit and cash as possible over the loss-making next 6 months in which passenger numbers are very low and there is high expenditure on maintenance of our ships and aircraft.

We are optimistic that we will achieve our targeted profit of £2.6m at year-end.

Stuart Reid

Chief Executive Officer

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23 October 2023

Consolidated Profit and Loss Account

For the period ended 30 September 2023

	6 months to	6 months to	Year to
	30 September	30 September	31 March
	2023	2022	2023
	£000	£000	£000
Turnover	16,470	14,954	19,422
Cost of sales	(9,557)	(9,478)	(17,065)
Gross profit	6,913	5,477	2,357
Other operating income	85	83	159
Operating profit	6,998	5,559	2,516
Other interest receivable and similar income	56	3	37
Interest payable and similar charges	(31)	(31)	(62)
Profit on ordinary activities before taxation	7,022	5,532	2,491
Taxation	-	-	3
Profit on ordinary activities after taxation	7,022	5,532	2,494

Consolidated Balance Sheet

As at 30 September 2023

	30 September	30 September	31 March
	2023	2022	2023
Notes	£000	£000	£000
	369	388	371
	11,109	12,562	11,901
	11,478	12,950	12,272
	1,593	1,389	1,618
	1,926	1,749	1,878
	14,349	10,486	13,223
_	17,868	13,625	16,719
	(4,440)	(4,856)	(10,713)
<u>-</u>	13,428	8,769	6,006
	24,905	21,506	18,278
	(1,709)	(2,261)	(2,105)
	(242)	(246)	(242)
_ =	22,954	18,999	15,931
	1,455	1,411	1,455
	384	247	384
2	21,115	17,341	14,092
3 _	22,954	18,999	15,931
		2023 £000 369 11,109 11,478 1,593 1,926 14,349 17,868 (4,440) 13,428 24,905 (1,709) (242) 22,954 1,455 384 2 21,115	2023 2022 \$6000 \$6000 369 388 \$11,109 \$12,562 \$11,478 \$12,950 \$1,593 \$1,389 \$1,926 \$1,749 \$14,349 \$10,486 \$17,868 \$13,625 \$(4,440) \$(4,856) \$24,905 \$21,506 \$(1,709) \$(2,261) \$(242) \$(246) \$22,954 \$18,999 \$1,455 \$1,411 \$384 \$247 \$21,115 \$17,341

Consolidated Statement of Cash Flows

For the period ended 30 September 2023

	6 months to 30 September 2023	6 months to 30 September 2022	Year to 31 March 2023
Cash flows from operating activities	£000	£000	£000
Profit for the period	7,022	5,532	2,494
Depreciation and amortisation	1,008	732	1,328
Impairment loss	-	752	108
(Profit)/loss on disposal of fixed assets	(1)	_	(1)
Finance income	(56)	(3)	(37)
Finance costs	31	31	62
Corporation tax expense	-	-	(3)
	8,005	6,291	3,951
Working capital adjustments	3,000	0,232	3,331
Decrease/(increase) in stocks	25	132	(97)
Decrease/(increase) in debtors	(71)	455	327
(Decrease)/increase in creditors - deferred income	(5,867)	(4,838)	634
(Decrease)/increase in creditors - other	(644)	(423)	(40)
(Decrease)/increase in provisions	· -	-	-
(Decrease)/increase in government grants	(13)	(9)	(45)
	1,434	1,608	4,730
Cook flows from two attentions at the			
Cash flows from investing activities Interest received	56	2	27
	(178)	3 (588)	37 (808)
Acquisitions of tangible fixed assets Proceeds from sale of tangible fixed assets	(178)	(300)	(808)
Acquisitions of intangible fixed assets	(35)	(7)	(25)
Acquisitions of intaligible likeu assets	(157)	(592)	(795)
	(157)	(592)	(793)
Cash flows from financing activities			
Interest paid	(31)	(31)	(62)
Payments to finance lease creditors	(120)	(120)	(241)
Dividends paid	(120)	(120)	(30)
Dividends paid	(151)	(151)	(333)
	(151)	(151)	(333)
Net increase in cash in the period	1,126	865	3,602
Cash at the start of period	13,223	9,621	9,621
Cash at the end of the period	14,349	10,486	13,223

Notes to the Financial Statements

For the period ended 30 September 2023

1. Basis of preparation

The interim report and accounts are unaudited. The consolidated interim financial information does not comprise statutory accounts within the meaning of section 434 of the Companies Act 2006. Statutory accounts for the year ended 31 March 2023 were approved by the Board on the 19th July 2023 and will be delivered to Companies House in accordance with the required timescales. The report on those accounts was unqualified, did not contain an emphasis of matter paragraph and did not contain any statement under section 498 of the Companies Act 2006.

2. Profit and loss account

	6 months to
	30 September
	2023
	£000
At 31 March 2023	14,092
Profit for the period	7,022
At 30 September 2023	21,115

3. Reconciliation of movements in shareholders' funds

	6 months to	Year to
	30 September	31 March
	2023	2023
	£000	£000
Profit for the period	7,022	2,494
Dividends	<u> </u>	(211)
	7,022	2,283
New share capital subscribed	<u> </u>	181
Net addition to shareholders' funds	7,022	2,464
Opening shareholders' funds	15,931	13,467
Closing shareholders' funds	22,954	15,931