

BROKER DIRECT PLC
Interim Results to June 2013

The company continues to suffer from lack of volume in its Personal Lines, Third Party Administration and London Market businesses. This is expected to continue until new pipeline products come on stream during the remainder of the year and in 2014.

Roy Green
 Chairman

Interim Results – June 2013

	<u>6 mths to</u> <u>30/06/2013</u> <u>(Unaudited)</u>	<u>6 mths to</u> <u>30/06/2012</u> <u>(Unaudited)</u>	<u>2012 (audited)</u>
Turnover	£8,547,134	£10,204,636	£19,578,649
Gross Profit	£5,015,147	£5,567,247	£11,743,324
Profit / Loss on ordinary activities before tax	(£239,702)	(£207,691)	(£296,829)
Profit after tax	(£239,702)	(£207,691)	(£276,757)
EBITDA	-£42,489	£51,836	£179,460
Current assets	£12,988,408	£14,105,113	£12,341,888
Current liabilities	(£12,582,091)	(£13,488,506)	(£12,122,416)
Shareholders' equity	£1,762,782	£2,077,725	£2,002,486
Number of issued shares	3,974,061	3,974,061	3,974,061
Number of share options vested	97,710	100,456	100,456
Number of share options granted not yet vested	645,000	665,000	665,000
Average number of employees	189	195	196
Profit before tax to turnover	-13.6%	-2.0%	-14.8%
Current ratio	1.0	1.0	1.0

The Directors of Broker Direct Plc accept full responsibility for this statement